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"...the only mortal sin is giving up."
Stephen King
E.L.M.S. GOAL:
$95.0 \%$


## ELMS EMPLOYEE PERFORMANCE NEWS

Cashiers that meet the ELMS Goal of $95 \%$ or better for week ending October 17, 2009 and are instrumental in helping us reach our WIG goal:


## THOSE WHO MADE GREAT IMPROVEMENT IN

 THEIR ELMS SCOREThis Week We Did Not Have One GREAT CASHIER
Improve Their Score By 10\% Or More But Marla Orchid Made Great Strides In Improving Her ELMS Score Last Week. Marla Improved Her Score By 8.35\%. GREAT JOB MARLA!!

STORE SCORE WEEK ENDING OCTOBER 17, 2009:


THIS WEEK SCORE WAS AN INCREASE VS LAST WEEK SCORE. WE WENT FROM 93.8\% TO 94.8\% THIS WAS AN

INCREASE OF $1.07 \%$. WE NEED TO CONTINUE TO IMPROVE ON A DAILY BASIS TO ACHIEVE THE ELMS AND WIG GOAL OF 95\% EFFECTIVE!


Will we ever make it to 95? It's just a little further down the road! Oh so close last week.

## Remember, Ask Far Me, Bob!



Sweet Potato
4816


WIG GOALS


## ENGAGEMENT STARTS WITH YOU!!

This is the FIRST TIME in NINE MONTHS we have been below $90 \%$ on our WIG SCORE! REMEMBER: Engagement Starts With You! Make sure you Engage with every Customer and ask every KPF prompted Customer to apply. Floor Supervisors MAKE SURE we are meeting the QUEUING STANDARD OF 1 PLUS 1. Here are Wildly Important Goals and our year to date scores:

* Engaging
* Front-End Supervisor
* Total Queuing
* KPF
* Express Lane Open
* Ring Tender Percent Effective 89.4\%



## 

## Birthdays

Samantha Scripter
Sharon Hargrove
Holly Lawson
Bob Rollins
Randy York

| Anniversaries |
| :--- |
| Lisa Collins |
| Amanda Cales |
| Greg McLemore |
| Marla Orchid |
| Ashley Riley |
| Chris Braden |
| Jessica Jones |
| Ben Savell |
| Brandon Hollifield |



Date
October 3, 1985
October 7, 2007
October 7, 2007
October 8, 2008
October 9, 2003
October 9, 2007
October 15, 2008
October 21, 2008
October 26, 2007

## Date

October 11
October 13
October 19
October 26
October 28

Years24

## Oxtheris Bersic Cman Amaness Inath

 As of October 23, Store 525 has raised $\$ 4434$ for the Susan G. Komen foundation! As a matter of fact, Store 525 has RAISED THE MOST MONEY IN THE ENTIRE ATLANTA KMA! So here are the Top Three Sellers of "Pink Ribbon Icons":I. Kim Snyder $\$ 884$
2. Lora Huffman
3. Sandi Shaw
\$830
\$594


We will be having another Bake Sale on Oct. 31 to go out with a BIG BANG on the last day to raise money for Breast Cancer. If you wish to donate something for the Bake Sale, be sure sign the log at Customer Service. All money raised will go directly to the Susan G. Komen local affiliates.

For further information on Breast Cancer Awareness, be sure to check out the official Susan G. Komen for the Cure website at: http://ww5.komen.org/.

## A CHANCE TO WIN!

ONE ELMS PERFORMING EMPLOYEE WILL WIN THIS FOOTBALL GRILL ON NOV. 16. ALL THAT YOU HAVE DO IS SCORE A $95 \%$ \%AR BETTER TO RECEIVE AN ENTRY. 50 BE SURE TO LOOK FOR YOUR ENTAY FORM IN YOUR WEEKLY "GOAL"DEN EGG AND DROP IT INTO THE ENTRY BOX AT CUSTOMER SERVICE! RETAIL VALUE \$59.99!


Fun \& Games
Sports \& TV Trivia


1. Who is the only player to have won the Heisman Trophy twice?
A) Tony Dorsett
t B) Carson Palmer C) Archie Griffin
2. On "The Dick Van Dyke Show' the neighbors were Jerry and Millie $\qquad$ ?
A) Helper B) Adams C) Friendly

This coming saturday, October 31, Be Sure to set Your clock BACK An Hour Before You GO To Bed!!


This week's Sports \& TV Trivia answers:

1. C)-Archie Griffin
2. A)-Helper


## ELMS "STAR PERFORMER" FOR OCTOBER

The October Award has 2 weeks in the books with 2 weeks still to go, but as of right now here are the top 5 contenders. Who will it be?

You Guys Are Awesome!

1. Lora Huffman $137.2 \%$
2. Sandi Shaw $135.0 \%$
3. Amanda Cales $122.2 \%$
4. Kim Snyder $113.1 \%$
5. Marla Orchid
106.1\%

## The Final Round Of The Fight Against Breast Cancer!

In an attempt to bring out everyone's hest effort to raise money for Breast Cancer, For The Final Round in the Fight Zgainst Breast Cancer, a.k. a. the last week to raise money. Store 525 is having a contest. For EVERY \$100 you raise for Breast Cancer Awareness, you will receive an entry to win \$100 in Gift Cards, of your choice excluding Gift Cards with fees. Is that all you ask? Yes it is that simple. So be sure to ask EVER YONE to donate and you could win a \$100 of your choice. * And yes the money you have already raised so far DOES COUNT! So get out there and Fight Breast Cancer Cask customers to donate) and you could WOX!!!!
(*The Gift Cares you choose CAN NOT have a fee.)


Win up to \$200 for our Store's Holiday Party!!
Yeah I know it's not even Halloween yet, but here is some info to help us prepare for the upcoming Holiday Party Season. The Store that has the most 1-2-3 Rewards MasterCard Applications and the Store that has the highest 1-2-3 Rewards MasterCard \% to Goal Between October $18^{\text {th }}$ and November $28^{\text {th }}, 2009$ will receive $\$ 100$ for their Store's Party Fund! Yes it is possible to win both prizes, if we meet both goals. Our

Store's Goal for 1-2-3 Rewards MasterCard Applications is 72 . That's 12 applications per week. So be sure to ask every prompted Customer to apply. Plus you earn $\$ 2.00$, per application, for each Customer that you prompted, that applies for the 1-2-3 Rewards MasterCard.

