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"Minds are like parachutes they only function when open."

Thomas Dewar
E.L.M.S. GOAL:

STORE SCORE WEEK ENDING
FEBRUARY 13, 2010:

90.6\%


# front end newsletter 

ELMS EMPLOYEE PERFORMANCE NEWS
Cashiers that meet the ELMS Goal of $95 \%$ or better for week ending February 13, 2010 and are instrumental in helping us reach our WIG goal of $95 \%$ and our WIG score of $86.4 \%$ :


# THOSE WHO MADE GREAT IMPROVEMENT IN THEIR ELMS SCORE 

## Name

Dous Flynn


THIS WEEK SCORE WAS A DECREASE VS LAST WEEK SCORE. WE WENT FROM 91.1\% TO 90.6\% THIS WAS A DECREASE OF $0.55 \%$. WE NEED TO CONTINUE TO IMPROVE ON A DAILY BASIS TO ACHIEVE THE ELMS AND WIG GOAL OF 95\% EFFECTIVE!

### 4.4 MILES TO ATLANTA

 ELMS Goal 4.4 MILES


Strive for $95 \%$ !

Remember, Ask For Me, BOB!


## PLU SALE ITEMS FOR THIS WEEK:

## LEARN HIGH USAGE

 PLU CODES:Cantaloupe
4050
Collard Greens
4614
White Seedless Grapes
4022
Red Delicious Apples 4016


WIG GOALS 2010

| WIG MEASURE | WIG GOAL |  | OUR SCORE |
| :--- | :---: | :---: | :---: |
| Front-End Supervisor Goal | $80 \%$ |  | $100 \%$ |
| Engaging Goal | $90 \%$ |  | $100 \%$ |
| Non Front End Ver6al Acknowledgement | $90 \%$ | $66.7 \%$ |  |
| Defi Invite/Thank | $90 \%$ | $100 \%$ |  |
| Total Queuing Goal | $80 \%$ | $100 \%$ |  |
| Ring Tender Percent Effective Goal | $95 \%$ | $90.9 \%$ |  |
| KPF Goal | $80 \%$ | $50 \%$ |  |
| Total WIG Goal | $86.4 \%$ | $86.8 \%$ |  |

Each measure makes a HUGE DIFFERENCE in our WIG score! We are far better than our WIG score shows, so let's take advantage of our opportunities and improve our WIG score and our Customer Service!


## 

## Birthdays

Rob Bowen
Jordyn Bough
Michael Malek
Lindalee Russell
Emilee Hyatt
Brandi Lawhorn
Anniversaries
Melissa James
Sandi Shaw
Stefani Taylor

## Date

February 2
February 3
February 5
February 5
February 8
February 15

## Years

2
February 7, 2008
February 16, 1992
18
February 16, 2008

NewUYbbAddress:


Be sure to visit Your525Newsletter online at nttp://yours25newsletter.yolasite.com Your 525 Newsletter Online now has a new address and new look too!! Come by and check it out and be sure to drop me a line. Please share your comments and suggestions with me about how to improve the site or what you would like to see. I would love to hear from you!


Being Ring
Tender Effective is part of Kroger's Customer $1^{\text {st }}$

## Strategy of providing

World Class Service!


## Carousel Checklane Efficiency-Helpful Tips and Hints for Bagging

$\checkmark$ Open all bags prior to starting the order - Having the bags open prior to starting the order will allow you to bag as you check. This allows you to pay more attention and engage with the Customer instead of fumbling with opening the bags.
$\checkmark$ Scan the order according to basic product groupings - This will allow you to bag the order more efficiently. Product groupings are: hard dry items, boxes, perishables, soaps and detergents, crushable and fragile items. Multiple bags are available for sorting to keep meat, frozen, chemical and soft or fragile items separate.
$\checkmark$ Scan with a steady, fluid hand-to-hand motion - Select the item with the hand closest to the belt, after the item is scanned place it in your other hand as you approach the bag. Now you can select the next item to scan with one continuous motion.
$\checkmark$ Use the audible beep rather than the display to confirm that an item has scanned correctly - After two failed attempts to scan an item, hand-enter the UPC.
$\checkmark$ Always turn the carousel counter-clockwise toward the Customer as you rotate to the next bag rack - Turning the carousel counter-clockwise toward the Customer is a non-verbal prompt to the Customer to remove the bag. As the Customer removes the bags from the carousel it "frees" up the bag rack to continue bagging the larger orders.
$\checkmark$ Use all bag racks evenly - Don't bag on one side only, rotate between 1 bag orders. Keep an even distribution of bags on the carousel so you don't need to stop during a transaction to redistribute.
$\checkmark$ Do not remove the bags from the carousel until the order has been completed and payment has been received - Waiting until the end will not interrupt your transaction efficiency speed. Also, tell the customer they have "x" number of bags. By stating the number of bags, both of you are less likely to leave one behind and you are still engaging.
$\checkmark$ Turn the carousel counter-clockwise, completely around after each order Minimize your chances of having a "left behind" bag from an order. We do not want to accidentally leave a bag behind or give another Customer someone else's groceries. As you turn the carousel around, open the bags as suggested above.


Fun \& Games
Sports \& TV Trivia


1. How many home run titles did Roger Maris win?
A) 1 B) 2 C) 3
2. What brand of orange juice did Bing Crosby endorse?

## A) Sunkist B) Minute Maid C) Tang

## Answers on the next page, Good Luck!



MYSTERY SHOP <ONTEST:
THOSE THAT HAVE A SHAN <E TO WIN IN THE $1^{S T}$ PERIOD <ONTEST.

1. HASTIVKHBHAI PATEL
2. LYNN WATSON
B. T.J. GIBSON

SIFT <ARD PRIZE VALVE $\$ 10$

| This week's Sports \& TV Trivia <br> answers: |  |  |  |  |  |
| :--- | :--- | :---: | :---: | :---: | :---: |
| 1. A)-1 |  |  |  |  |  |
| 2. B)- Minute Maid |  |  |  |  |  |



2010 ELMS Star Performer

| Month | Winner | Score |
| :--- | :--- | :--- |
| January | Sadi Shaw | $106.9 \%$ |
| February |  |  |
| March |  |  |
| April |  |  |
| May |  |  |
| June |  |  |
| July |  |  |
| August |  |  |
| September |  |  |
| October |  |  |
| November |  |  |
| December |  |  |

## ARE YOU SAVING FOR THE FUTURE?

How much time do you
have in your ELMS
savings account?

Check Transaction 57.88 seconds

Debit Card Transaction 20.04 seconds

Gift Cards Transaction 19.81 seconds

Electronic Signature Capture
19.78 seconds

Put time in your ELMS savings account by exceeding ELMS task standards!
Then time will be waiting for you in the bank when you really need it.


## ELMS Star Performer For February

The ELMS Star Performer Program is continuing for 2010. There are 2 weeks in the books for February, with 2 weeks still to go, but as of right now here are the top 5 contenders. Who will it be?


1. Randy Clark
2. Cody Thornburgh
3. Heather Hogan
4. David Lemelin
5. Amanda Cales
109.5\%
108.9\%
108.0\%
103.7\%
101.1\%

