

#### INSIDE THIS ISSUE

Page 1 ELMS Performance News

Page 1 ELMS Great Improvement

Page 1 This Week Score

Page 2 Redbox: Let's Watch A Movie

Page 2 Birthdays & Anniversaries

Page 3 Do You Have A Chance?

Page 3 Sports & TV Trivia

Page 4 Bag A Billion Bags

Page 4 Our WIG Is Slipping Off



"There is no achievement without goals."

## Robert J. McKaine

E.L.M.S. GOAL:

95.0%

STORE SCORE WEEK ENDING APRIL 18, 2009:

91.4%



# FRONT END NEWSLETTER

#### ELMS EMPLOYEE PERFORMANCE NEWS

Cashiers that meet the ELMS Goal of 95% or better for week ending Apr. 18, 2009 and are instrumental in helping us reach our WIG goal:

<u>NAME</u>		SCORE
Michelle Mullins	****	107.8%
Alice Pinckard	-	107.7%
Cody Thornburgh		106.1%
Heather Hogan	****	102.8%
David Lemelin		102.4%
Sandi Shaw	Al Doordo Hodo Acoll	101.6%
Lora Huffman	II DOUN OUGH THOU	98.5%
Karen Tenney	II FGUUIG MAUG UUAI:	97.0%
Stefani Taylor		96.0%
Denise Oliver		95.9%
Megan Metcalf		95.5%

# THOSE WHO MADE GREAT IMPROVEMENT IN THEIR ELMS SCORE

This Week We Did Not Have One *GREAT CASHIER* Improve Their Score By 10% Or More But I Would Like To Point Out That **Denise** Oliver Is Making *Huge Strides* In Improving Her ELMS Score. Last Week She Scored A 95.9%. *VERY NICE DENISE*, *KEEP UP THE GREAT JOB!!* 

THIS WEEK SCORE WAS A DECREASE *OVER LAST WEEK SCORE*. WE WENT FROM 92.1% TO 91.4% THAT
WAS A DECREASE OF 0.76% WE NEED TO CONTINUE
TO IMPROVE ON A DAILY BASIS TO ACHIEVE THE
ELMS AND WIG GOAL OF 95% EFFECTIVE!

### 3.6 MILES TO ATLANTA







Code: DVDONME

Last reported working, Saturday, 04/25/2009

Code: BREAKROOM

Last reported working, Saturday, 04/25/2009

Code: REDBOX (New Customers Only)

Last reported working, Friday,

04/24/2009

PLU SALE ITEMS FOR THIS WEEK:

LEARN HIGH USAGE PLU CODES:



Yellow Squash

4784

Cucumbers



Yellow Corn



Green Beans

4066





A Redbox automated DVD rental kiosk is coming and taking the place of "The New Release" kiosk located in the front lobby of our store! The Redbox kiosk will stock DVDs that rent for \$1 a day. Consumers can rent a DVD from the machine using their credit or debit cards, which enables Redbox to charge an additional day's rental if the DVD is not returned within a 24-hour period. The projected timeframe for this change is this:

- April 24: The New Release kiosk will stop renting DVD's and will be placed in return-only mode.
- May 1-5: The New Release will pick up their kiosk
- May-June: Redbox will survey our store to plan their installation

#### **Redbox Codes**

Redbox Codes are the way to get free DVD rentals from Redbox. Redbox and their partners create these codes to get more people into their stores and use their services.

You simply need to enter the coupon code from the main screen or just before checkout at your local Redbox kiosk. When you do, you will receive a one-day free rental. Any additional days you keep the movie will be charged at the usual \$1/day.

To learn more information about these Redbox Codes, be sure to log on and sign up at:

http://www.insideredbox.com/redbox-codes/

### APRIL BIRTHDAYS & ANNIVERSARIES

<b>Birthdays</b>	<b>**</b>	<u>Date</u>
Denise Oliver		April 11
Greg McLemore	***	April 17
C.J. Miller	60:	April 21
Stefani Taylor		April 30
Anniversaries	Date	Year

<b>Anniversaries</b>	<b>Date</b>	<b>Years</b>
Karie Ely	April 5 2003	6
Mary Irwin	April 6 1981	28



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to drop me a line and
share your comments
and suggestions with
me about how to improve
the site or what you
would like to see. I would
love to hear from you!





BEING RING
TENDER
EFFECTIVE IS
PART OF
KROGER'S
CUSTOMER 1<sup>ST</sup>
STRATEGY OF
PROVIDING
WORLD CLASS
SERVICE!



# HOW MANY ENTRIES DO YOU HAVE TO WIN WITH?

How many entries do you have to win with? If you are not sure, here is a tally of all those that have earned entries, for the first 3 weeks of this period contest, to win a \$25 gift card.

<u>Name</u>	<b>Entries</b>	<b>Percentage Of Entries</b>
<ul> <li>Cody Thornburgh</li> </ul>	10	11.76%
<ul> <li>Heather Hogan</li> </ul>	8	9.41%
<ul> <li>Alice Pinckard</li> </ul>	7	8.24%
<ul> <li>Michelle Mullins</li> </ul>	7	8.24%
<ul> <li>David Lemelin</li> </ul>	7	8.24%
<ul> <li>Megan Metcalf</li> </ul>	6	7.06%
<ul> <li>Sandi Shaw</li> </ul>	6	10 Will Win! 7.06% 4.71% 4.71%
Betty Noe	4 comeol	1 <b>e</b> Will Will 4.71%
<ul> <li>Lora Huffman</li> </ul>	4 3011100	4.71%
<ul> <li>Stefani Taylor</li> </ul>	4	4.71%
<ul> <li>Nicole Jones</li> </ul>	3	3.53%
• C.J. Miller	3	3.53%
<ul> <li>Amanda Cales</li> </ul>	3	3.53%
<ul> <li>Marla Orchid</li> </ul>	3	3.53%
<ul> <li>Karen Tenney</li> </ul>	3	3.53%
<ul> <li>Mary Irwin</li> </ul>	2	2.53%
<ul> <li>Denise Oliver</li> </ul>	2	2.53%
<ul> <li>Michael Malek</li> </ul>	1	1.18%
<ul> <li>Sonya Kron</li> </ul>	1	1.18%
<ul> <li>Nathan Fritz</li> </ul>	1	1.18%

Your entries are based on your weekly ELMS Scores, so in order to increase your chances for more entries, increase your weekly ELMS Score! Last week was the last week to earn chances to win the \$25 gift card.



Fun & Games

Sports & TV Trivia



- 1. Who plays coach Herb Brooks in "Miracle":
- A) Kurt Russell B) Tom Hanks C) Brad Pitt?
  - 2. Name the Flintstone's pet dinosaur:
- A) Denny B) Donny C) Dino?

Answers now on the next page, Good Luck!

#### REMEMBER, ASK FOR ME, BOB!



This week's Sports & TV Trivia answers:



**A-Kurt Russell** 





The April Award has 3 weeks in the books with 2 weeks still to go, but as of right now here are the top 5 contenders. Who will it be?

1.	Cody Thornburgh	110.7%
2.	Michelle Mullins	106.7%
3.	Alice Pinckard	105.1%
4.	Heather Hogan	103.4%
5	Sandi Shaw	102.4%

#### **BAG A BILLION BAGS**



For 2009, Kroger has come up with a Bag Strategy Project called Bag A Billion Bags. The reduction in plastic bag usage ON BAGS has generated energy and help in the quest to save our planet excitement from all parts of

the business. The Bag Strategy Project will encompass many parts of the business including; Retail Operations, Merchandising, Public Relations, Loyalty, Advertising, Internet/Interactive, Human Resources-Training/ Development and Corporate Affairs. The Goals of this 2009 Bag Strategy Project are:

- To decrease plastic bag usage by 1.5 billion bags or 25% (\$20 million net enterprise savings)
- To achieve \$16 million in reusable bag sales
- To increase the percentage of Households who utilize reusable bags
- Improved bagging best practices training
- Improved Company Sustainability
- Acting proactively to upcoming legislation
- Connecting Associates with Sustainability





Right now we still rank 1 in Zone D with a 95.1%

We had a WIG score of 98.3% and we missed *ONE* item on the SEPR check and we dropped down to a 95.1%. And we were at 100% on engaging and now with that one missed item we went down to a 91.6%. Being Customer First is HUGELY IMPORTANT. We need to focus on being Customer First and keep the SEPR shops a TOP PRIORITY. Here are the Wildly Important Goals and our year to date scores:

<b>❖</b> Engaging	91.6% WIG Average
<b>❖</b> Front-End Supervisor	100%
<b>❖</b> Total Queuing	93.8%
<b>&amp;</b> Express Lane Open	100%

**❖** Ring Tender Percent Effective 90.2%

