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83 IIMS
"The real opportunity for success lies within the person and not in the job." Zig Ziglar
E.L.M.S. GOAL: 95.0\%

STORE SCORE WEEK ENDING SEPTEMBER 13, 2008:

## CUSTOMER $1^{\text {ST }}$ STRATEGY

## S

Turn Shrink Into Sales

## 83 [INS

SALE ITEMS FOR THIS WEEK:

## LEARN HIGH USAGE

## PL CODES:

Slicing Tomato 4800

Cucumbers
4062
Jumbo Sweet Onion
4166
Broccoli Crowns
3082


Do You Know The Four Keys To The Customer $1^{\text {st }}$ Strategy?
If Not, Here They Are:


## Birthdays

Lisa Collins
David Lemelin
Lucas Breeden



September 28, 1981

September 13
September 20

Years26

## Date

September 227


SHARON HARGROVE, JAMES TABOR, LORA HUFFMAN AND DANA FULKERSON

## 83 IIIIS

## BEING RING TENDER <br> EFFECTIVE IS

 PART OF KROGER'S CUSTOMER $1^{\text {ST }}$ STRATEGY OF PROVIDING WORLD CLASS SERVICE!REMEMBER TO ASK FOR BOB!


## SHARON HARGROVE

"I was in the self-checkout and the associate that helped me was named Sharon. I didn't get her last name but she was very helpful and had a very nice smile. This was my very first time in this store and my first time using the self-checkout. I was standing in a line and Sharon said that there was no waiting in the self-checkout and that if I needed any help that she would be close by to help me. She had a customer that was very rude and giving her a very hard time and the whole time she kept a smile on her face. I really felt for her. And I even told her she was doing an outstanding job. And I take my hat off to her. Sharon needs to be noticed for her self-control.
Sharon handled herself very well with that customer."

## JAMES TABOR

"This employee (JAMES) was on his way to work when he noticed an elderly man that needed help pushing a mower home. He got off his bicycle and helped him push the old lawn mower up the hill to his home. I saw them outside and the old was so tired he sat down on the grass and we went out to make sure everything was ok. They were both fine and my husband he lped them the rest of the way. At first I wanted to let the manager know why he was late because I figured he would be but he wasn't late in the end. I thought this was one of the nicest things I've seen from a young man, I shouldn't be surprised because they definitely have a fantastic store down there."

## LORA HUFFAN AND DANA FULKERSON

"I look forward to going to my neighborhood Kroger store Lora Huffman, my favorite cashier, always has a great, fun spirit with genuine concern for me to have a great experience in the store. Ted Mills always makes sure the store is perfect and Dana bags my groceries to perfection. Congrats on a great Kroger store on Northshore Drive"



If you enjoy that pink sauce on Stir Fry then try this recipe, because this is that pink sauce.

## RECIPE

## Stir Fry Sauce

## 1 Cup Mayonnaise

3 Tablespoons Splenda or Apriva
3 Tablespoons Rice Vinegar
2 Tablespoons Melted Butter
3/4 Teaspoon Paprika
3/8 Teaspoon Garlic Powder
Directions:
In a small bowl, combine mayonnaise, Splenda or Apriva, rice vinegar, melted butter, paprika and garlic powder. Mix well, cover and refrigerate for 30 minutes. Then enjoy!

## BAGGING TIPS, STRIVE FOR FIVE

- Strive for 5 - place at least 5 items in each bag.
- Use junior bags when only bagging a few items.
- Build walls using boxes.
- Glass items should be in the middle and on the bottom of the bag.
- Glass items should be separated by NON glass items.
- Weight should be distributed evenly across all bags.
- Reuse bags that have come apart from the top tab (wicket).
- Maximum wickets per rack-3.
- Is plastic OK? Paper bags should not be offered, only used for special customer requests.
- All crushables should be placed in the same bag.
- Do not bag large items.
- Do not double bag unless requested specifically by the customer.



## WHAT DO YOU THINK?

How often would you like to see the Front End Newsletter: Weekly, BiWeekly or Monthly?

What features would you like to see?
What features would you not like to see?
Got something to add: story, comment or suggestion let me know and I will try to include it!

Does this type of communication interest you?
Is this a good idea or a bad idea? What do you think?
Give me your feedback.

