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## E33 IIIIS

"I know the price of success: dedication, hard work and an unremitting devotion to the things you want to see happen."

# Frank Lloyd Wright 

E.L.M.S. GOAL:
95.0\%

STORE SCORE WEEK ENDING JANUARY 17, 2009:


FRONT END NEWSLETTER

## ELMS EMPLOYEE PERFORMANCE NEWS

Cashiers that meet the ELMS Goal of $95 \%$ or better for week ending Jan. 17, 2009:

| NAME | SCORE |
| :--- | :--- |
| Cody Thornburgh | $114.2 \%$ |
| David Lemelin | $107.7 \%$ |
| Karen Tenney | $106.9 \%$ |
| Lucas Breeden | $101.1 \%$ |
| Megan Metcalf | $99.9 \%$ |
| Robbie Welsh | $99.8 \%$ |
| Amanda Cales | $98.6 \%$ |
| Jared Roberts | $98.1 \%$ |
| Michelle Mullins | $97.6 \%$ |
| Sandi Shaw | $97.4 \%$ |
| Ethan Adams | $97.2 \%$ |
| C.J. Miller | $96.3 \%$ |

## THOSE WHO MADE GREAT IMPROVEMENT IN THEIR ELMS SCORE

As The Store Score Dropped Last Week So Did The Number Of People That Are Making A Substantial Improvement In Their ELMS Score. This Week We Did Not Have One GREAT CASHIER Improve Their Score By $10 \%$ Or More. As Our Great Cashiers Improve Their ELMS Score, The Store ELMS Score Will Improve As Well. So Let's Strive To Improve Our Scores Thus Improving The Store Score As Well. With An Improved Store Score Our Great Cashiers Will Earn Their "You Are Great" Cards By Meeting The Criteria.

THIS WEEK SCORE WAS A DECREASE OVER LAST WEEK SCORE. WE WENT FROM 84.7\% TO 82.6\% THAT WAS A DECREASE OF $2.48 \%$ WE NEED TO CONTINUE TO IMPROVE ON A DAILY BASIS TO ACHIEVE THE ELMS GOAL OF 95\%!

## COUTERYS CLERK CUSTOMER ENGAGEMENT



PLU SALE ITEMS FOR THIS WEEK:

LEARN HIGH USAGE PLU CODES:
White Seedless Grapes
4022
Avocados
4046
Red Seedless Grapes 4023

Large Navel Oranges
3107

Objective: To deliver a fast, friendly, and consistent Customer checkout experience through engagement with the Customer throughout the transaction and by adopting Courtesy Clerk Best Practices; Greeting, Assisting, Bagging and Thanking. Courtesy Clerks should engage a Customer throughout the checkout experience by:

GREETING: Say "Hello! How are you today?" ASSISTING: Help the Customer with the bottom of bascart and unloading of bascart.

BAGGING: Use proper bagging techniques and Strive For 5.
THANKING: Thank You for shopping with us!


JANUARY BIRTHDAYS \& ANNIVERSARIES

## Birthdays

Ethan Adams


## Date

January 15
Anniversaries
Amanda Mills
David Lemelin
Dennis Harbin
Hasmukhbhai Patel

## Date

January 32008
January 152005
January 172008
January 172006

Years
1
4
1
3


## A Note From Mr. Wells

Concerning $\mathfrak{V}$ ew Uniforms

All stores will be going to the new uniforms, blue shirts and black pants, sometime during the 2009 fiscal year. As stores are supplied with new uniforms the old ones will be rotated around to other stores until all stores are complete.


## 83 IIMS

BEING RING TENDER EFFECTIVE IS PART OF KROGER'S CUSTOMER $1^{\text {sT }}$ STRATEGY OF PROVIDING WORLD CLASS SERVICE!

## CYSTIC FIBROSIS



## 65 Roses

The fundraising for Cystic Fibrosis has begun and will run from Jan. 13 through Feb. 14, 2009. This is a very serious and life threatening disease and needs the support of fund raisers like this to find a cure as well as treat those with the disease. Your efforts in helping with this cause will go a long way to in supporting the CF Foundation and you can win some cool prizes as well. So get out there and support this great cause. Here are some quick facts, info and other ways you can support the Cystic Fibrosis Foundation.

Cystic fibrosis is an inherited chronic disease that affects the lungs and digestive system of about 30,000 children and adults in the United States ( 70,000 worldwide). A defective gene and its protein product cause the body to produce unusually thick, sticky mucus that:

- clogs the lungs and leads to life-threatening lung infections; and
- obstructs the pancreas and stops natural enzymes from helping the body break down and absorb food.


## Quick Links:

- http://www.cff.org
- http://www.cff.org/GetInvolved/ShopTheMarketplace/
- http://clicksforcf.com/

Cool Site Check It Out! Clicks! for Cystic Fibrosis has created an easy way for individuals to ensure their favorite charity receives a portion of the profit from their online purchases. When an internet user wishes to make a purchase with any of over 400 leading online retailers (such as Barnes and Noble, Apple Store, Disney, Macy's, Dell, Linens $N$ Things, Staples, and many, many more), all they need to do is locate them within the Clicks! for Cystic Fibrosis retailer directory and use the link provided for that vendor. Here is the site address: http://clicksforcf.com/


## Raymond James Stadium



6:00 p.m. on NBC

Super Bowl XLIII
Sun. Feb. 1, 2009


NFC Champions
Arizona Cardinals

## Super Bowl Champions

The AFC and NFC Champions have been crowned and they are the Pittsburgh Steelers and the Arizona Cardinals. Super Bowl weekend will be busy here at the store so here is a quick list of common party supplies for you to help the customers find what they need and for you to provide them with service.


